



**group**

**Engineers • Facilities Management & GIS Consultants**

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January 6, 1999

To Whom It May Concern:

Martin Johnson worked for our firm from September 26, 1986 to October 8, 1997. He started as a drafting technician and his initial duties and responsibilities included manual drafting using ink on mylar for commercial site plans, subdivisions and multi-family projects. His work at that time was closely supervised by me.

Within a relatively short time frame, Martin developed enough skills and understanding of all aspects of Civil Engineering layout and design to independently manage a project from beginning to completion with minimal supervision. Martin quickly advanced to managing a CADD production staff and independently designed and managed various projects ranging in size from site plans to county rural and urban roadway design projects to widening and resurfacing projects for FDOT. Martin was responsible for all aspects of these projects with the exception of the design of the stormwater management systems. Martin also performed occasional construction inspections.

Martin's experience with our firm also included the development of a computerized addressing system for the City of Alachua and Sumter County, Florida. He developed these systems using his combination of skills and talents with computer technology and technical knowledge. He has an excellent understanding of AutoCAD and Softdesk software as well as Microstation.

Martin also developed skills and expertise in the field of Geographic Information Systems by implementing and managing the county-wide parcel, structure and roadway GIS project for Sumter County. This experience provided Martin with a fundamental understanding of GIS and ARC/Info software.

Martin also assisted me with business management functions such as contract estimating, contract negotiations, development of proposal packages, marketing, and oral presentations to governmental selection committees. He was also fully responsible for hiring and training all CADD and design technicians.

In 1994, Martin became a principal and stockholder of the firm and the name of the firm became Marquez, Hall & Johnson, Inc. As my partner during that time period, I valued his insight and recommendations on a wide range of business decisions. Martin not only earned my respect but also the respect of our firm's clients. My eleven-year relationship with him was very rewarding and one which has been very difficult to replace.

For all these reasons, I would proudly recommend him to any organization considering him for a position. In addition to his technical and managerial skills, Martin is also a highly moral and ethical individual who's reputation is totally impeccable.

I would be happy to discuss any other details regarding his employment with us. I can be reached at (352) 377-1306.



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G.L. Marquez, P.E.  
President

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